

Message Text

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PAGE 01 ISTANB 00241 240748Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----115342 241042Z /15
R 240702Z JAN 78
FM AMCONSUL ISTANBUL
TO USDOC WASHDC
INFO SECSTATE WASHDC 9599
AMEMBASSY ANKARA POUCH

UNCLAS ISTANBUL 0241

E.O. 11652: N/A
TAGS:BBSR, TU
SUBJECT: WTDR/FTI: BAYKIM KIMYA SANAYI VE TICARET A.S.

REF: USDOC 00393

1. TURKEY
OFFICE USE: 2. 489 3. N/A 4. 03
5. BAYKIM KIMYA SANAYI VE TIARET A.S.
6. P.O.B.:44; DOLMABAHCE CAD. 51, AK IS HANI, BESIKTAS
7. ISTANBUL
8. CONTACT: ERAY EVREN 9. TITLE: GENERAL COORDINATOR
10. PHONE: 613052, 613467 11. TELEX: N/A
12. CABLE: SANBYKIM-ISTANBUL
13. ESTABL: 1972 14. EMPL: 120 15. SIZE : MEDIUM
16. REPUTATION: Y-GOOD 17. RPT DATE: 1/78
OFFICE USE: 18. 19. NA 20. NA 21. NA 22.
23A. 28790/53 IMP. DIST. AGRICULTURAL AND HOUSEHOLD INSECTICIDES
23B. 28700/0 MFR. LIQUID FERTILIZERS
23C. 7342 DISINFECTING AND EXTERMINATING SERVICES

24. FOREIGN SALES: LOCAL ONLY
25. FINANCIAL REFS: T. IS BANKASI, BESIKTAS, ISTANBUL; AKBANK,
BESIKTAS, ISTANBUL; YAPI VE KREDI BANKASI, TESVIKIYE, ISTANBUL.
26. TRADE REFS: BORAX CONSOLIDATED LTD., BORAX HOUSE, CARLISLE
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PLACE, LONDON SW1P1HT; CHEMAGRO, AGRICULTURAL DIV.,
MOBAY CHEMICAL CORP., P.O.B. 4913, HAWTHORN RD., KANSAS
CITY, MO. 64120.
27. FOREIGN FIRMS REPRESENTED: BAYER AG, LEVERKUSEN, SPARTE
PFLANZEN SCHUTZ AN WENDUNGS TECHNIK-BERATUNG, FOR AGRICULTURAL
INSECTICIDES, EXCLUSIVE DISGRIBUTORSHIP ACQUIRED 1977.
28. POST EVALUATION: FIRM ORIGINALLY ESTABLISHED IN 1972 AS BAYER

SERVICE REPRESENTATIVE FOR INSECTICIDES. IN ADDITION TO THIS FUNCTION FIRM IN 1974 BECAME EXCLUSIVE DISTRIBUTOR FOR BAYER'S AGRICULTURAL INSECTICIDES. MANUFACTURE OF ITS OWN LINE OF CHEMICAL FERTILIZERS INITIATED IN 1977. HEAD OFFICE LOCATED AT BESIKTAS AND MANUFACTURING FACILITIES AT TOPKAPI, AN INDUSTRIAL DISTRICT OF ISTANBUL, AND MAINTAINS REGIONAL DISTRIBUTORS IN SEVEN MAJOR TURKISH CITIES. REGISTERED AND PAID UP CAPITAL REPORTED AT TL 6 MILLION (TL 19.25-\$1), NET WORTH AS OF 12/31/77 \$780,000 (TL 15 MILLION) AND 1977 SALES OVER \$6.2 MILLION (TL -120 MILLION). FIRM EMPLOYES ONE CHEMICAL ENGINEER, TWENTY AGRICULTURAL ENGINEERS, FIFTEEN AGRICULTURAL TECHNICIANS AND TEN ECONOMISTS. MAJOR PARTNERS ARE: MUVAFFAK AKCIT (20 PCT) CHAIRMAN OF BOARD; NEJDET KUCUKKOCA (10.8 PCT) MEMBER OF BOARD AND GENERAL MANAGER OF BAYER-TARIM; SITKI ERBOY (15 PCT); MEHMET ERBOY (15 PCT); HAKKI KARAMETE (10 PCT) AND YAVU RONA (10 PCT). BANKING CIRCLES REPORT THAT FIRM IS WELL AND CAPABLY MANAGED AND GIVE IT A VERY GOOD CREDIT RATING. RECOMMENDED.

29. PRP.: N. AVNI; APPR.: R.W. BECKHAM.

HOUGHTON

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NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01 jan 1960
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Disposition Approved on Date:
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Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: BBSR, TU
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vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/abeb24e1-c288-dd11-92da-001cc4696bcc
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